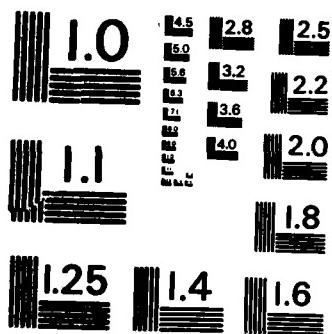


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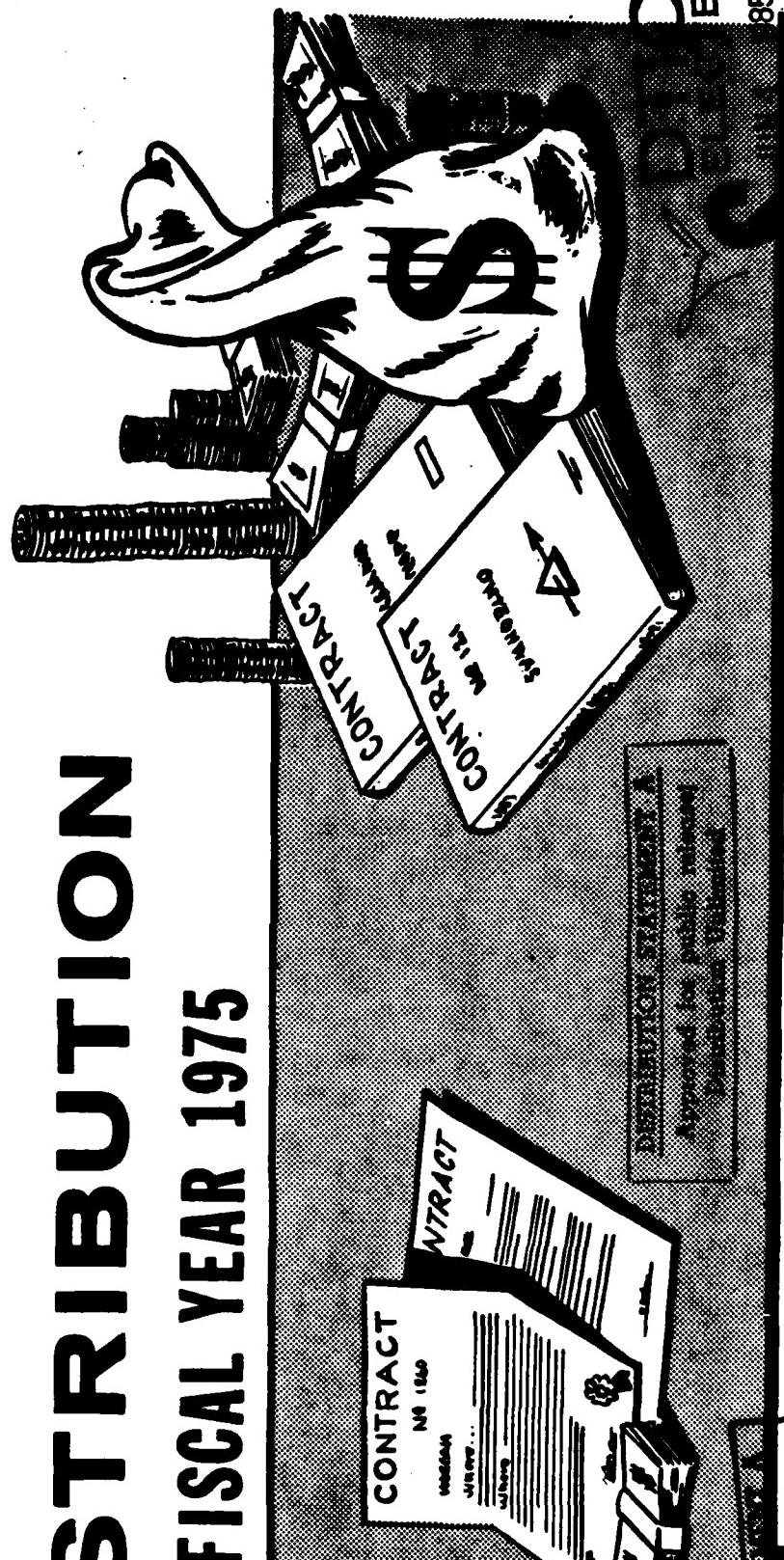
PRIME CONTRACT AWARDS

SIZE DISTRIBUTION

FISCAL YEAR 1975

AD-A154 386

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DEPARTMENT OF DEFENSE - OASD (COMPTROLLER)

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A154 386

REPORT DOCUMENTATION PAGE

1a. REPORT SECURITY CLASSIFICATION UNCLASSIFIED		1b. RESTRICTIVE MARKINGS			
2a. SECURITY CLASSIFICATION AUTHORITY		3. DISTRIBUTION/AVAILABILITY OF REPORT Approved for public release; distribution unlimited.			
2b. DECLASSIFICATION / DOWNGRADING SCHEDULE					
4. PERFORMING ORGANIZATION REPORT NUMBER(S) P08		5. MONITORING ORGANIZATION REPORT NUMBER(S)			
6a. NAME OF PERFORMING ORGANIZATION	6b. OFFICE SYMBOL (If applicable) DIOR	7a. NAME OF MONITORING ORGANIZATION			
6c. ADDRESS (City, State, and ZIP Code)		7b. ADDRESS (City, State, and ZIP Code)			
8a. NAME OF FUNDING / SPONSORING ORGANIZATION DoD/DIOR	8b. OFFICE SYMBOL (If applicable) DIOR	9. PROCUREMENT INSTRUMENT IDENTIFICATION NUMBER			
8c. ADDRESS (City, State, and ZIP Code) The Pentagon Washington, DC		10. SOURCE OF FUNDING NUMBERS			
		PROGRAM ELEMENT NO.	PROJECT NO.	TASK NO.	WORK UNIT ACCESSION NO.
11. TITLE (Include Security Classification) Prime Contract Awards, Size Distribution, Fiscal Year 1975 (U).					
12. PERSONAL AUTHOR(S)					
13a. TYPE OF REPORT Annual	13b. TIME COVERED FROM _____ TO _____	14. DATE OF REPORT (Year, Month, Day) 1975 NOV 4		15. PAGE COUNT 7	
16. SUPPLEMENTARY NOTATION Information for [redacted]					
17. COSATI CODES		18. SUBJECT TERMS (Continue on reverse if necessary and identify by block number) Item 23: *Military Procurement, *Contracts, Costs, Statistical Data, Tables (Data), Industries, Department of Defense, Awards, Item 25: Prime Contracts, Defense			
19. ABSTRACT (Continue on reverse if necessary and identify by block number) Contracts. This report provides data on prime contract actions over \$10,000 (500,000 for older years) awarded by the Department of Defense. For reporting purposes, contracts have been distributed by dollar value into 11 different size categories. The tables provide information on the number of total actions, their net value, and their percent distribution by size and according to a variety of categories, including awarding agency, type of contract involved, type of contract action taken, and competitive status. Table 1 presents data by individual size category (e.g., \$10,000 to \$24,000; \$25,000 to \$49,000), while Tables 2 through 5 present data in cumulative categories (e.g., \$10,000 or more; \$25,000 or more). This information assists DoD management in projecting the workload that will be required by various proposed projects. These data can also be used to identify trends in DoD procurement, e.g., to identify which one of the various types of contracts was most frequently awarded.					
20. DISTRIBUTION/AVAILABILITY OF ABSTRACT <input type="checkbox"/> UNCLASSIFIED/UNLIMITED <input type="checkbox"/> SAME AS RPT. <input type="checkbox"/> DTIC USERS		21. ABSTRACT SECURITY CLASSIFICATION UNCLASSIFIED			
22a. NAME OF RESPONSIBLE INDIVIDUAL		22b. TELEPHONE (Include Area Code)		22c. OFFICE SYMBOL	

FORWARD

This pamphlet contains a distribution of prime contract actions in Fiscal Year 1975 according to 11 size groups, and classified further by contracting department or agency, by kind of contract action (initial contract, order or modification), by type of contract (firm fixed price, fixed price incentive, cost-plus-a-fixed fee, etc.), and by method of contract placement (formally advertised or negotiated).

In order to estimate the workload of a proposed course of action, Defense management needs to know the size distribution of prime contract awards. For example, a proposal to review all the contract awards of \$500, 000 or more for Fiscal Year 1975 would require the examination of approximately 8, 500 transactions and would cover 75% of the procurement dollars. To increase the dollar coverage to 82% would require the examination of approximately 9, 500 additional records.

It is emphasized that the data represent transactions which include not only new definitive awards but also initial letter contracts, definitizations of letter contracts, orders under contracts, funding actions, engineering changes and terminations. Terminations and other downward adjustments of contracts are included in the applicable size group as a positive entry for the number of actions, and as a negative entry for the dollar amount.

Only transactions of \$10,000 or more each are included in the data contained herein. Excluded are 10.0 million small actions having a value of \$4.8 billion because breakouts by kind or type of contract are not available for these small purchases. Also excluded are 19,023 actions of \$10,000 or more, totaling \$4,543 million, placed by the Department of Defense with other Federal agencies and 19 actions (\$354 million) for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS).

Individual transactions were rounded to the nearest thousand dollars before assignment to size groups. A transaction of \$24,499 was rounded down to \$24,000, and a transaction of \$49,500 was rounded up to \$50,000.

**Issued Annually By
Department of Defense
(COMPTROLLER)
Information Operations & Control
November 4, 1975**

**Issued Annually By
Department of Defense
OASD(COMPTROLLER)
Directorate for Information Operations**

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Justification			
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H I G H L I G H T S

1. The average contract action was \$178,811 ranging from \$252,399 for the Navy to \$114,415 for the Defense Supply Agency. Contract actions of less than \$50,000 accounted for 70% of the actions but only 7.9% of total procurement dollars. Contract actions of \$10 million and more accounted for 0.2% of the actions; however, these procurements were 39.0% of the total contract dollars (Table 1).
2. There were 4,597 contract actions for \$1 million or more with a value equal to 68.3% of the dollar total. These large actions accounted for 75.7% of the Navy total, 68.0% for the Air Force, 61.8% for the Army and 60.0% for the Defense Supply Agency (Table 2).
3. Cost-Plus-Incentive Fee contract actions averaged \$1,521,008 and Fixed Price Incentive Fee contract actions averaged \$881,994 compared with a low average of \$115,601 for Firm Fixed Price/Fixed Price Escalation actions (Table 3).
4. The average formally advertised contract action was \$153,898 compared with \$112,602 for the average action negotiated competitively and \$217,755 for the average negotiated contract action without price competition (Table 4).
5. Initial Letter Contracts and Definitive Contracts Superseding Letter Contracts averaged \$1,712,941 and \$1,504,597 respectively, while new Definitive Contracts averaged \$178,639. Orders under contracts averaged \$72,482 each (Table 5).
6. The number of actions for Fiscal Year 1975 in the \$10,000,000 or more category increased by 9.8% from Fiscal Year 1974; there were 503 actions in Fiscal Year 1975 compared with 458 actions in Fiscal Year 1974.
7. The average Fiscal Year 1975 action was \$178,811 or \$5,071 higher than the average action in Fiscal Year 1974. In both Fiscal Years 1974 and 1975 more than two-thirds of the dollar total was in awards of \$1,000,000 or more.
8. Prime contract awards of \$10,000,000 or more accounted for 39.0% of the total value in Fiscal Year 1975. The Defense Supply Agency increased by 12.4% from last year while the Army, Navy and Air Force all showed a decrease.

TABLE 1

DEPARTMENT OF DEFENSE
MILITARY PRIME CONTRACT AWARDS BY SIZE AND BY MILITARY DEPARTMENT
FISCAL YEAR 1975

SIZE (IN MILLIONS)		NAVY				AIR FORCE				DEFENSE SUPPLY	
		Total Number	Air Force 1/ Number	Amount	Number	Amount	Number	Amount	Number	Amount	Number
TOTAL	\$16,1120	51,279	8,219	\$1,052	54,715	\$ 9,999	42,424	\$ 6,854	33,027	\$ 10,462	361
96-903	1,376	26,435	352	21,070	308	25,563	355	11,873	365	6,961	354
46-534	1,419	12,201	395	11,998	375	7,764	462	4,144	498	1,985	330
78-923	1,065	7,928	517	8,298	536	4,144	498	1,995	339	6,648	253
13-191	1,661	3,798	610	3,344	417	1,995	339	6,648	195	5,227	196
5-091	1,315	1,369	306	1,469	315	1,369	446	1,366	722	4,356	298
200-800	299,000	6,379	1,165	495	1,318	451	1,369	1,366	677	206	293
500-900	2,446	1,068	711	1,162	723	1,366	498	1,366	382	1,004	137
1,000-1,000	2,017	2,092	618	623	651	814	564	564	1,984	68	489
1,495	6,397	478	1,264	538	1,536	382	1,346	1,346	1,913	68	489
5,997	3,768	144	202	202	202	1,346	1,346	1,346	1,911	69	1,713
503	16,033	115	2,132	172	6,057	147	6,057	6,057	6,057	6,057	6,057
AVERAGE SIZE (IN MILLIONS)	\$ 176,111	8	155,569	\$ 252,399	8	182,752	8	114,415	8	100,0	100,0
PERCENT DISTRIBUTION		100.0				100.0				100.0	
TOTAL	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
10-800	26,000	47.1	7.4	45.9	4.2	42.9	2.4	46.7	3.6	54.7	7.4
25-000	19,000	23.1	4.1	22.9	4.8	23.5	2.9	21.7	1.7	26.7	7.3
50-000	99,000	14.6	5.2	14.9	6.2	16.2	4.2	14.2	4.8	11.6	6.8
100-000	199,000	6.5	4.6	7.1	5.8	6.6	3.2	7.6	6.9	6.5	5.2
200-000	799,000	2.5	1.1	2.4	3.7	2.9	2.4	2.9	3.4	1.5	3.2
300-000	499,000	2.7	4.2	2.2	4.9	2.6	3.5	2.5	4.5	1.2	4.8
500-000	999,000	1.9	5.8	2.1	6.6	2.3	5.6	2.1	6.7	1.8	6.8
1,000-1,000	1,990,000	1.0	7.2	1.2	9.9	1.3	5.3	1.2	6.7	0.5	5.8
2,000-2,000	6,300,000	0.7	11.7	0.4	15.1	1.1	11.9	0.7	16.8	0.3	16.8
5,000-0,000	9,999,000	0.3	10.5	0.3	11.1	0.4	10.5	0.3	10.1	0.2	10.1
10,000,000	18,999,000	0.2	10.8	0.2	11.7	0.1	10.8	0.2	10.1	0.2	10.1

* LESS THAN 0.05 PERCENT
REPRESENTS BASED ON THOUSANDS OF DOLLARS.

1/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

TOTAL ACTIONS, 2,373; TOTAL DOLLARS, \$667 MILLION.

TABLE 2
DEPARTMENT OF DEFENSE
MILITARY PRIME CONTRACT AWARDS BY SITE AND BY MILITARY DEPARTMENT (CUMULATIVE)
FISCAL YEAR 1975

SITE (IN DOLLARS)	TOTAL			ARMY			NAVY			AIR FORCE			DEFENSE SUPPLY		
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER
\$10,000,000 OR MORE	503	\$14,033	115	\$ 2,132	177	\$ 6,057	167	\$ 4,111	69	\$ 1,713	137	2,222	137	2,222	
5,000,000 OR MORE	1,085	17,601	259	3,052	374	7,403	315	5,124	697	6,126	274	2,631	274	2,631	
2,500,000 OR MORE	2,598	21,996	697	4,300	912	8,939	1,241	6,801	1,563	9,752	2,401	6,914	2,401	6,914	
1,000,000 OR MORE	4,597	26,590	1,315	5,123	2,753	10,476	2,407	7,522	2,733	10,927	3,776	9,284	3,776	9,284	
500,000 OR MORE	8,429	27,435	2,383	5,033	2,753	6,063	1,077	7,968	4,512	11,243	5,371	6,107	5,371	6,107	
300,000 OR MORE	12,886	28,934	3,568	6,278	6,278	6,278	1,077	7,968	11,659	9,515	8,797	3,994	3,994	3,994	
200,000 OR MORE	17,899	29,649	4,917	6,545	5,512	7,025	1,077	7,968	12,195	17,195	9,279	6,935	6,935	6,935	
100,000 OR MORE	31,080	31,290	6,715	7,025	6,856	7,025	1,077	7,968	26,844	29,144	12,570	9,644	12,570	9,644	
50,000 OR MORE	68,897	33,155	16,663	7,542	17,166	12,195	1,077	7,968	51,822	51,822	12,878	9,999	12,878	9,999	
25,000 OR MORE	106,537	36,664	26,844	7,937	29,144	12,570	1,077	7,968	51,822	51,822	12,878	9,999	12,878	9,999	
10,000 OR MORE	282,498	36,828	93,279	8,209	93,279	8,209	1,077	7,968	51,822	51,822	12,878	9,999	12,878	9,999	
CUMULATIVE PERCENT															
910,000,000 OR MORE	0.2	39.0	0.2	25.7	0.1	47.0	0.3	41.1	0.2	35.7	0.3	45.0	0.3	45.0	
500,000,000 OR MORE	0.5	49.4	0.5	36.8	0.7	57.5	0.6	51.2	1.3	61.3	1.3	61.2	1.3	61.2	
2,000,000 OR MORE	1.3	61.1	1.1	51.9	1.1	69.4	1.3	61.3	2.5	68.8	2.5	60.8	2.5	60.8	
1,000,000 OR MORE	2.3	61.5	2.5	61.4	3.1	75.7	2.3	68.8	3.1	75.7	2.3	60.8	2.3	60.8	
500,000 OR MORE	4.2	75.1	4.5	70.4	5.3	81.3	4.4	75.2	6.7	84.9	6.9	79.7	6.9	79.7	
200,000 OR MORE	6.6	79.2	6.7	76.7	7.9	84.9	7.9	84.9	8.3	90.8	8.3	78.1	8.3	78.1	
100,000 OR MORE	8.9	82.3	9.2	79.0	10.1	87.3	9.8	87.3	10.4	90.5	10.4	86.6	10.4	86.6	
50,000 OR MORE	15.4	86.9	16.4	84.6	17.4	90.5	17.4	90.5	17.4	90.5	17.4	86.6	17.4	86.6	
25,000 OR MORE	29.6	92.9	31.2	91.8	33.6	94.7	31.6	94.7	31.6	94.7	31.6	92.6	31.6	92.6	
10,000 OR MORE	52.9	96.2	54.1	95.8	57.1	97.6	53.3	96.4	57.1	97.6	53.3	95.7	57.1	95.7	
• LESS THAN 0.01 PERCENT															
PERCENTAGES BASED ON THOUSANDS OF DOLLARS.															

• LESS THAN 0.01 PERCENT
PERCENTAGES BASED ON THOUSANDS OF DOLLARS.

TABLE 3
DEPARTMENT OF DEFENSE
MILITARY PRIME CONTRACT AWARDS BY SITE AND BY TYPE OF CONTRACT
FISCAL YEAR 1975

SITE (IN MILLIONS)	TOTAL			FIXED PRICE REDETERMINATION			FIXED PRICE INCENTIVE		
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER		AMOUNT	NUMBER	
					FY1974	FY1975		FY1974	FY1975
\$10,000,000 OR MORE	503	\$14,033	205	\$ 5,021	8	148	\$ 132	\$ 4,399	
5,000,000 OR MORE	1,045	17,001	494	6,978	12	172	242	5,027	
2,000,000 OR MORE	2,580	21,998	1,321	9,406	27	205	456	5,546	
1,000,000 OR MORE	4,597	26,590	2,506	10,991	47	231	689	5,797	
500,000 OR MORE	4,429	27,015	4,711	12,625	99	264	1,152	6,052	
300,000 OR MORE	12,808	29,534	7,447	13,404	154	243	1,542	6,154	
200,000 OR MORE	17,819	29,649	10,601	16,156	204	294	1,916	6,277	
100,000 OR MORE	31,040	31,290	20,071	15,345	394	317	2,729	6,294	
50,000 OR MORE	69,007	73,155	61,794	16,771	745	360	3,900	6,350	
25,000 OR MORE	106,537	14,644	68,540	19,332	1,157	751	5,285	6,379	
10,000 OR MORE	201,440	76,820	166,974	19,302	1,086	161	7,252	6,396	
AVERAGE SIZE (IN MILLIONS)		\$ 176,011		\$ 115,601		\$ 191,331		\$ 681,994	
CUMULATIVE PERCENT									
91.0,000,000 OR MORE	0.7	79.0	0.1	26.0	0.4	40.9	1.5	68.6	
5,000,000 OR MORE	0.5	49.4	0.3	36.0	0.6	47.6	3.3	76.6	
2,000,000 OR MORE	1.7	61.1	0.8	40.7	1.4	56.8	6.1	86.7	
1,000,000 OR MORE	2.3	68.3	1.5	56.9	2.5	66.0	9.5	98.5	
500,000 OR MORE	4.7	75.1	2.9	54.4	5.2	71.2	15.9	96.6	
300,000 OR MORE	6.4	79.2	4.5	69.4	6.2	76.5	21.3	96.2	
200,000 OR MORE	8.9	82.3	6.5	73.3	10.4	81.5	26.4	97.3	
100,000 OR MORE	15.4	86.9	12.0	79.5	18.9	87.9	37.6	98.5	
50,000 OR MORE	29.8	92.0	25.0	86.9	39.5	96.2	53.9	99.3	
25,000 OR MORE	52.9	96.2	48.7	93.4	61.7	97.1	72.9	99.7	
10,000 OR MORE	106.9	107.0	100.0	100.0	100.0	100.0	100.0	100.0	

* LESS THAN 0.04 PERCENT
PERCENTAGES BASED ON THOUSANDS OF MILLIONS.

TABLE 3 (CONTINUED)

**DEPARTMENT OF DEFENSE
MILITARY PRIME CONTRACT AWARDS BY SIZE AND BY TYPE OF CONTRACT**
FISCAL YEAR 1975

\$175 (IN DOLLARS)	(AMOUNTS IN MILLIONS)			CUMULATIVE PERCENT	
	COST-PLUS FIXED FEE		COST-PLUS AWARD FEE		
	NUMBER	AMOUNT	NUMBER	AMOUNT	
\$10,000,000 OR MORE	40	\$ 956	8	155	46
5,000,000 OR MORE	107	1,392	31	264	151
2,000,000 OR MORE	311	1,988	76	407	274
1,000,000 OR MORE	618	2,756	115	481	459
400,000 OR MORE	1,252	2,746	222	539	596
300,000 OR MORE	1,997	7,009	278	557	627
200,000 OR MORE	2,621	1,198	324	567	627
100,000 OR MORE	4,706	3,427	400	576	700
50,000 OR MORE	8,533	3,682	517	581	706
25,000 OR MORE	11,830	3,798	616	597	732
10,000 OR MORE	14,487	3,826	749	597	732
AVERAGE SIZE (DOLLARS)		\$ 765,571	\$ 746,342	\$ 1,521,908	
				\$ 1,649,907	

TABLE 4
DEPARTMENT OF DEFENSE
MILITARY CIVIL CONTRACT AWARDS BY SIZE AND BY COMPETITIVE STATUS
FISCAL YEAR 1975

SIZE (IN DOLLARS)	(AMOUNTS IN MILLIONS)						NEGOTIATED PRICE COMPETITIVE NUMBER	NON-COMPETITIVE NUMBER	AMOUNT			
	TOTAL		FORMALLY ADVERTISED		PRICE COMPETITIVE							
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT						
\$10,000,000 OR MORE	5,613	\$14,033	74	\$ 647	79	\$ 2,092	399	\$11,294				
5,000,000 OR MORE	1,085	17,001	107	1,106	144	2,600	834	14,096				
2,000,000 OR MORE	2,580	21,998	317	1,736	374	3,258	1,089	17,004				
1,000,000 OR MORE	4,597	26,590	580	2,094	770	3,701	3,247	16,714				
500,000 OR MORE	9,429	27,035	912	2,313	1,616	4,343	5,901	20,379				
200,000 OR MORE	12,808	28,514	1,746	2,473	2,635	4,701	8,827	21,361				
100,000 OR MORE	17,489	29,669	1,036	2,587	3,925	4,948	12,028	22,075				
50,000 OR MORE	31,040	31,290	3,086	2,744	7,650	5,470	20,344	23,072				
25,000 OR MORE	60,003	33,155	5,984	2,939	15,339	5,972	18,681	24,244				
10,000 OR MORE	105,537	34,664	10,832	3,094	30,693	6,483	65,012	25,064				
10,000 OR MORE	201,440	36,820	21,105	3,248	61,788	6,957	110,547	25,014				
AVERAGE SIZE (DOLLARS)		\$ 178,611		\$ 153,898		\$ 112,682		\$ 217,755				
CUMULATIVE PERCENT												
\$10,000,000 OR MORE	0.2	39.0	0.2	19.9	0.1	30.1	0.3	43.7				
5,000,000 OR MORE	0.5	69.4	0.5	36.0	0.2	37.4	0.7	56.6				
2,000,000 OR MORE	1.7	61.1	1.5	31.5	0.6	46.8	1.6	65.9				
1,000,000 OR MORE	2.1	64.3	2.7	44.5	1.2	54.3	2.7	72.5				
500,000 OR MORE	4.2	75.1	4.3	71.2	2.6	62.4	5.8	78.9				
200,000 OR MORE	6.4	79.2	6.4	76.1	4.3	67.6	7.4	82.7				
100,000 OR MORE	8.9	82.3	6.7	79.5	6.6	71.7	10.2	85.5				
50,000 OR MORE	15.4	86.9	14.6	84.6	12.4	74.6	17.2	89.4				
25,000 OR MORE	26.8	92.6	28.4	91.5	24.8	85.6	32.6	93.3				
10,000 OR MORE	52.9	96.2	51.3	95.3	49.7	93.7	54.8	97.1				
	100.0	100.0		100.0	100.0	100.0	100.0	100.0				

* LESS THAN 1.0% OF DEFENSE
EXFRACTIONAL THOUSANDS OF DOLLARS.

TABLE 5
IMPLEMENTATION OF DEFENSE CONTRACTS AND AGREEMENTS ON ACTIVITIES
FISCAL YEAR 1975

CPTF (IN MILLIONS)		INITIAL CONTRACT		DEFINITIVE CONTRACT		ORDER CONTRACT		PROVISIONING ORDERS	
NUMBER	AMOUNT	NUMBER	AMOUNT	BALANCE	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
110,000.000 00 CPTF	110,000.000	14	127	19	164	8	5,791	24	5,67
110,000.000 00 CPTF	110,000.000	43	676	16	611	7	7,157	79	994
2,000,000 00 CPTF	2,000,000	45	621	44	554	9	671	254	1,637
1,000,000 00 CPTF	1,000,000	134	687	107	607	10	1,122	575	1,798
500,000 00 CPTF	500,000	277	767	161	678	11	975	1,215	2,280
400,000 00 CPTF	400,000	575	761	145	669	12	1,642	2,127	2,619
300,000 00 CPTF	300,000	299	772	214	659	13	1,163	1,309	73
200,000 00 CPTF	200,000	751	770	272	656	14	941	7,461	845
100,000 00 CPTF	100,000	743	783	322	659	15	1,141	6,074	751
60,000 00 CPTF	60,000	416	786	377	661	16	1,164	6,055	610
25,000 00 CPTF	25,000	642	786	440	662	17	1,164	5,145	636
10,000 00 CPTF	10,000	454	786	440	662	18	1,164	5,145	636
AVERAGE CPTF (IN MILLIONS)	110,000.000	* 1,717,961		* 1,516,597		* 278,639		* 72,667	
CUMULATIVE PERCENT		* 100.000		* 100.000		* 100.000		* 100.000	
110,000.000 00 CPTF	110,000.000	0.0	0.0	110,000.000	0.0	110,000.000	0.0	110,000.000	0.0
5,000,000 00 CPTF	5,000,000	0.0	0.0	5,000,000	0.0	5,000,000	0.0	5,000,000	0.0
2,000,000 00 CPTF	2,000,000	0.0	0.0	2,000,000	0.0	2,000,000	0.0	2,000,000	0.0
1,000,000 00 CPTF	1,000,000	0.0	0.0	1,000,000	0.0	1,000,000	0.0	1,000,000	0.0
500,000 00 CPTF	500,000	0.0	0.0	500,000	0.0	500,000	0.0	500,000	0.0
400,000 00 CPTF	400,000	0.0	0.0	400,000	0.0	400,000	0.0	400,000	0.0
300,000 00 CPTF	300,000	0.0	0.0	300,000	0.0	300,000	0.0	300,000	0.0
200,000 00 CPTF	200,000	0.0	0.0	200,000	0.0	200,000	0.0	200,000	0.0
100,000 00 CPTF	100,000	0.0	0.0	100,000	0.0	100,000	0.0	100,000	0.0
60,000 00 CPTF	60,000	0.0	0.0	60,000	0.0	60,000	0.0	60,000	0.0
25,000 00 CPTF	25,000	0.0	0.0	25,000	0.0	25,000	0.0	25,000	0.0
10,000 00 CPTF	10,000	0.0	0.0	10,000	0.0	10,000	0.0	10,000	0.0

* LESS THAN ONE PERCENT
DIFFERENCES ARE IN THOUSANDS OF

TABLE 5 (CONTINUED)

DEPARTMENT OF DEFENSE
MILITARY PRIME CONTRACT AWARDS BY SIZE AND BY KIND OF ACTION
FISCAL YEAR 1975

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	MODIFICATIONS						TERMINATION
	SUM-TOTAL	ADDITIONAL WORK	FUNDING ACTION	CHANGE ORDER	NUMBER	AMOUNT	
NUMBER	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	
\$10,000,000 OR MORE	250	6,954	98	4,282	131	\$ 2,010	16 \$ 695
5,000,000 OR MORE	523	8,576	185	4,878	285	2,981	45 \$ 796
2,000,000 OR MORE	1,715	10,302	412	5,592	659	3,869	124 \$ 923
1,000,000 OR MORE	2,120	11,370	697	5,999	1,142	4,637	251 1,053
500,000 OR MORE	3,777	12,208	1,187	6,719	1,989	4,877	534 1,210
250,000 OR MORE	5,541	12,800	1,693	6,530	2,918	5,134	631 1,289
100,000 OR MORE	7,336	13,136	2,741	6,659	3,773	5,285	1,193 1,751
50,000 OR MORE	11,679	13,571	3,674	6,834	5,880	5,481	1,963 1,425
25,000 OR MORE	19,453	13,975	6,374	7,026	9,002	5,624	3,667 1,513
10,000 OR MORE	29,617	14,222	9,781	7,164	13,218	5,714	5,380 1,566
5,000 OR MORE	44,978	14,366	14,150	7,217	19,741	5,762	9,404 1,687
AVERAGE SIZE (DOLLARS)	\$ 319,768		\$ 609,678		\$ 291,875		\$ 170,864
CUMULATIVE PERCENT							\$ 120,637-
\$10,000,000 OR MORE	0.6	48.4	0.7	59.4	0.7	34.9	0.2 43.3
5,000,000 OR MORE	1.7	59.7	1.7	67.5	1.6	51.7	0.5 49.5
2,000,000 OR MORE	2.7	71.7	2.9	77.5	3.3	67.5	1.3 57.5
1,000,000 OR MORE	4.7	79.1	4.9	83.2	5.6	77.0	2.7 65.5
500,000 OR MORE	6.6	85.6	6.6	87.9	10.1	84.6	5.7 75.3
250,000 OR MORE	12.3	91.1	12.0	90.5	14.6	89.1	8.0 88.2
100,000 OR MORE	16.3	91.6	15.8	92.3	19.1	91.7	12.7 84.1
50,000 OR MORE	26.0	96.4	25.7	96.8	29.6	95.1	20.9 86.7
25,000 OR MORE	43.3	97.3	44.1	97.4	45.6	97.6	36.4 94.1
10,000 OR MORE	75.9	99.0	69.2	99.1	67.0	99.2	61.0 97.4
5,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0 100.0

* LESS THAN 0.05 PERCENT
PERCENTAGES BASED ON THOUSANDS OF COLLAPS.

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